

MONTH / DAY  
 TERRITORY #: \_\_\_\_\_  
 ALL #: \_\_\_\_\_  
 DATE: \_\_\_\_\_  
 TYPE STORE\*: \_\_\_\_\_

ACCOUNT HAS: PLAN A \_\_\_\_\_, PLAN B \_\_\_\_\_, BOTH \_\_\_\_\_, NEITHER \_\_\_\_\_  
 CARTONS SOLD: SELF SERVICE \_\_\_\_\_, NON SELF SERV. \_\_\_\_\_  
 AVERAGE WEEKLY CARTON VOLUME: \_\_\_\_\_  
 SALES PREDOMINANTLY: PACK \_\_\_\_\_, CARTON \_\_\_\_\_  
 BLACK ACCOUNT: \_\_\_\_\_, HISPANIC ACCOUNT: \_\_\_\_\_

	PROD- UCT AVAIL.	PRICE PACK	# CARTONS ON RACK (SELF SERV OR NON- SELF SERV)	TOTAL STORE INVENTORY (CARTONS)	BRAND IS CURRENTLY BEING DISPLAYED ON:				BEST ESTIMAT OF WEEKLY SALES (PACKS)
					←PACK→ PERM CTR	TEMP CTR	SPEC PROM	←CTN→ SPEC PROM	
1 CENTURY 25s FILTER									PACKS
2 CENTURY 25s LIGHTS									PACKS
3 PLAYERS 85s REGULAR									PACKS
4 PLAYERS 85s MENTHOL									PACKS
5 PLAYERS 100s REGULAR									PACKS
6 PLAYERS 100s MENTHOL									PACKS
7 B&H DUL REGULAR									PACK
8 B&H DUL MENTHOL									PACK

\*TYPE STORE

- 1 - Supermarket
- 2 - Convenience or Convenience/Gas
- 3 - Grocery

- 4 - Drug
- 5 - Mass Merchandiser
- 6 - Liquor
- 7 - Newsstand or Smokeshop

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Send to:

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